



Motor Equity Insurance

Product Disclosure Statement
and Policy Document.



This Product Disclosure Statement (PDS) is issued by Allianz Australia Insurance Limited (Allianz) AFS Licence No. 234 708 ABN 15 000 122 850. Allianz is the Issuer and underwriter of the product and is responsible for its content and any claim or benefit under this policy. In arranging this insurance, Esanda Finance Corporation Ltd ABN 64 004 346 043 Authorised Rep No. 269742 (Esanda) is acting as an authorised representative of Allianz.

Contents

Section A – About this Insurance

Introduction	3
Our Product Disclosure Statement	3
Understanding your policy and its important terms and conditions	3
Cooling off period and cancellation rights	4
Updating the PDS	5
Who is the insurer?	5
What is Esanda Motor Equity Insurance?	5
Purpose of Esanda Motor Equity Insurance	5
Not everything is covered	6
Eligibility	6

Section B – Your Policy

What your policy consists of	7
Our agreement with you	7
Words with special meanings	8

What we will pay

Loan settlement	10
Extra cover	10
Replacement Vehicle cover	11

When we will not pay your claim 13

General conditions

Geographic limits	14
Cancellation of the policy	14
When the policy ends	15
GST Notice	15

Making a claim

What you must do 17

Other information

Your Duty of Disclosure 18

Privacy Act 1988 – Information 19

General Insurance Code of Practice –
providing you with even better service 20

Dispute resolution process – helping you
solve any problems 20

If this insurance has been issued through
an insurance intermediary 21

Phoning for assistance and
confirmation of cover 21

Section A – About this Insurance

Introduction

Thank you for choosing Esanda Motor Equity Insurance.

Esanda Motor Equity Insurance provides you cover in case your vehicle becomes a total loss. You can choose different levels of cover to pay the difference between the loan settlement amount and the total loss payment.

Esanda have chosen Allianz, one of the largest general insurers in Australia to underwrite your policy. Allianz is a member of the Global Allianz Group, which operates in more than 70 countries, providing protection to more than 80 million customers worldwide.

Our Product Disclosure Statement

This policy document is also a Product Disclosure Statement (PDS). A PDS is a document required by the Corporations Act and contains information designed to help you decide whether to buy it.

Understanding your policy and its important terms and conditions

To properly understand this policy's significant features, benefits and risks you need to carefully read:

- about the available type of cover and benefits in the relevant sections, including any endorsements (remember certain words have special meanings – see “Words with special meanings”);
- “When we will not pay your claim” section (this restricts the cover and benefits);
- “General conditions” and “Making a claim” sections (these set out certain obligations that you and we have. If you do not meet them we may be able to refuse to pay a claim); and

- “Other information” section (this contains important information on your duty of disclosure, our privacy policy and our dispute resolution process).

When you apply for the policy by completing our application we agree with you on things such as: the period of insurance; your premium; the vehicle the cover applies to; the limits you want for certain covers (if optional) and whether any standard terms need to be varied (this may be by way of an endorsement). These details are recorded in the schedule we issue to you.

The base premium we charge you is based on your risk profile (e.g. the level of cover you choose). You will also have to pay any compulsory government charges (e.g. Stamp Duty and GST) (where applicable) plus any additional charges we tell you of. We tell you the total amount payable when you apply and if you effect cover, the amounts due will be confirmed in your schedule.

You need to ensure the limits and level of cover are appropriate for you. If they are not, you may be underinsured and have to bear part of the loss yourself.

You should also read the GST Notice in the “General Conditions” to understand how GST is applied to a claim.

If you have any queries, want further information about the policy or want to confirm a transaction, please use the contact details on the back cover.

Cooling off period and cancellation rights

Even after you have decided, you have a *cooling off period and cancellation rights* (see “General conditions” section for details).

Preparation Date 09/10/2008.

Updating the PDS

Information in the PDS may need to be updated from time to time. You can obtain a paper copy of any updated information without charge by calling us on the contact details provided on the back cover of this policy document. If the update is to correct the PDS, we will provide you with a new PDS or a supplementary PDS.

Who is the insurer?

The insurer is Allianz Australia Insurance Limited
AFS Licence No. 234708 ABN 15 000 122 850 of
2 Market Street, Sydney, NSW, 2000.

What is Esanda Motor Equity Insurance?

Purpose of Esanda Motor Equity Insurance

Esanda Motor Equity Insurance is designed to:

- pay your financier any outstanding balance on your loan contract (up to the policy limit excluding certain amounts such as arrears) where the total loss payment made by the insurer of your comprehensive motor vehicle insurance is insufficient to pay out your loan contract; and
- In addition to the above pay:
 - the relevant excess paid by you; and
 - delivery charges, CTP, registration and stamp duty on your replacement vehicle; and
 - hire car costs for a replacement vehicle, arising from the total loss claim under your comprehensive motor vehicle insurance up to the relevant limits specified.

Not everything is covered

Not everything is covered by Esanda Motor Equity Insurance. The above is only a summary and there are limitations. It is important that you carefully read your policy (in particular, Section B of this policy document), to understand the extent of cover and its limitations.

Eligibility

To be eligible to apply for Esanda Motor Equity Insurance you must:

- have a loan contract on your vehicle; and
- have comprehensive motor vehicle insurance on your vehicle.

Section B – Your policy

What your policy consists of

Your policy consists of:

- this printed Esanda Motor Equity Insurance policy document which sets out details of your cover and its limitations, and
- the Esanda Motor Equity Insurance Schedule approved by us which sets out who is insured, the cover(s) selected, the period of insurance, the limits of liability, details of the loan contract and other important information. This is referred to as the schedule in the policy document.

You should carefully read and retain your policy document and your schedule. These documents should be read together as they jointly form the contract of insurance between you and us. Any new or replacement schedule we may send you, detailing changes to your insurance or the period of insurance will become the schedule, which you should carefully read and retain.

Our agreement with you

We will insure you for the cover(s) selected by you for the period of insurance shown in the schedule on the basis:

- that you have paid, or agreed to pay us the premium for the cover(s) you have selected in your proposal and which the schedule indicates are in force;
- of the information provided by you in this Esanda Motor Equity Insurance document which draws your attention to your Duty of Disclosure. If you failed to comply with your Duty of Disclosure, we may be entitled to reduce our liability under the policy in respect of a claim or we may cancel your policy. If you have told us something which is fraudulent, we have the option of cancelling your policy from the effective date stated in the schedule.

For your assistance we have provided a full explanation of your Duty of Disclosure and the consequences of non-disclosure, under the heading “Your Duty of Disclosure”, on page 18.

Words with special meanings

Some of the words in your policy have special meanings wherever they appear. These words and their meanings are defined below.

“comprehensive motor vehicle insurance” means the comprehensive motor vehicle insurance listed in your schedule which provides accidental loss or damage and third party property damage cover for your vehicle.

“loan contract” means the finance arrangement for your vehicle listed in your schedule.

“loan settlement amount” means the amount owing under the loan contract for your vehicle at the time you make your claim under your policy, excluding any:

- arrears due or refundable or rateable amounts included in the loan contract; or
- additional costs arising from a variation of the loan contract after this policy was entered into.

“total loss payment” means a payment made under your comprehensive motor vehicle insurance for:

- theft where your vehicle has not been recovered; or
- accidental damage which the insurer has advised was beyond economical repair; and

for which the insurer requires you to sign a release confirming the payment is in full and final settlement of the total loss of your vehicle.

“we”, “our” or “us” means Allianz Australia Insurance Limited AFS Licence No. 234708 ABN 15 000 122 850 of 2 Market Street, Sydney, NSW, 2000.

“your financier” means the financier listed in your schedule.

“your vehicle” means the motor vehicle shown in your schedule:

- which is registered, or is capable of registration, for use on public roads;
- including its standard tools, modifications and accessories as supplied by the manufacturer;
- its fitted or non-standard extras, modifications and accessories which you have listed as covered on your comprehensive motor vehicle insurance schedule; and
- which is not a motorcycle, courier vehicle, taxi, or any other vehicle used for transporting persons or goods for reward.

“you”, “your” or “yours” means the insured named in the schedule.

What we will pay

1. Loan settlement

If the insurer of your comprehensive motor vehicle insurance makes a total loss payment in respect of your vehicle and the event causing the loss occurred during the period of insurance of this policy, we will pay to your financier any outstanding difference between the loan settlement amount and the total loss payment, up to the maximum amount of the option listed as covered on your schedule which is for:

- Option A: \$10,000
- Option B: \$12,000
- Option C: \$15,000
- Option D: \$20,000
- Option E: \$30,000

2. Extra cover

If the insurer of your comprehensive motor vehicle insurance makes a total loss payment in respect of your vehicle and the event causing the loss occurred during the period of insurance of this policy, we will also pay the following costs that you reasonably and necessarily incur as a result of your total loss claim:

- a. any excess paid by you under your comprehensive motor vehicle insurance relating to the event causing the total loss payment to be made; and
- b. any of the following in connection with replacing your vehicle (provided they are not payable under your comprehensive motor vehicle insurance):
 - i. delivery charges;

- ii. registration costs;
- iii. comprehensive motor vehicle insurance premium;
- iv. compulsory third party insurance;
- v. stamp duty; and
- vi. up to 10 days car hire up to a maximum of \$70 per day, but only if the car hire has been arranged by or approved by us.

The maximum aggregate amount we will pay under this Section 2 Extra Cover will be the amount shown against “Extras” for the Option listed on your schedule, which is for:

- Option A: \$4,000
- Option B: \$4,000
- Option C: \$5,000
- Option D: \$5,000
- Option E: \$10,000

3. Replacement Vehicle cover

If a financed vehicle is a total loss and the comprehensive insurance policy that the vehicle is insured under replaces the vehicle with a brand new car, with the approval of the finance company, the finance contract may also be transferred directly to the new Replacement Vehicle with no other changes to the finance contract.

When this occurs we may cover the Replacement Vehicle on the existing Esanda Motor Equity Insurance policy, provided the following conditions have been met.

1. there must not have been any claim lodged or

any amount paid out under the Esanda Motor Equity Insurance policy, including any excess that may be claimed, and

2. the financier must agree to the change to the Replacement Vehicle without any alteration to the existing terms and conditions of the finance contract, with the exception of vehicle year make and model, and your vehicles registration, VIN and engine numbers. All other factors of the finance contract must remain the same.

We cannot endorse a Replacement Vehicle onto an existing Esanda Motor Equity Insurance policy if any of the following have occurred:

1. the Comprehensive insurance has cash settled the claim, or
2. any claim has been lodged or amount has been paid out under the Esanda Motor Equity Insurance policy, or
3. where the financier does not agree to the change of vehicle and requires a new finance contract to be effected, or there are other changes to the finance contract other than the vehicle details (i.e. change of payout amount or payout date).

In these instances, your Esanda Motor Equity Insurance policy will be cancelled and, provided we have not paid out any amounts with respect to any claim, any unused premium will be refunded on a pro-rata basis, less any applicable administrative costs, cancellation fees and any government taxes or duties we cannot recover.

When we will not pay your claim

We will not pay any claim arising directly or indirectly out of or in any way connected with:

1. any amount that has become due and payable under the loan contract and which has not been paid by its due date for payment.
2. any additional costs arising from a variation in the loan contract after this policy is entered into.
3. any loss where you have not received a total loss payment under your comprehensive motor vehicle insurance covering your vehicle.
4. any loss where you have not provided us with a copy of the release you signed to obtain your total loss payment, which the insurer of your comprehensive motor vehicle insurance required you to sign in order to receive the payment, and which releases the insurer from any further payment under your comprehensive motor vehicle insurance.

General conditions

1. Geographic limits

Cover is only provided under your policy whilst your vehicle is:

- in Australia;
- temporarily removed to New Zealand; or
- in transit by road, rail, air or sea within Australia or between Australia and New Zealand.

2. Cancellation of the policy

- a. In addition to your cooling off rights, you may cancel the policy or any part of the policy at any time by notifying us in writing. If the policy has been issued to more than one person each person must sign the notice.
- b. We have the right to cancel this policy where permitted by law. For example, we can cancel:
 - if you have failed to comply with your duty of disclosure, or
 - where you have made a misrepresentation to us during negotiations prior to the issue of this policy, or
 - where you have failed to comply with a provision of your policy, including the term relating to payment of premium, or
 - where you have made a fraudulent claim under your policy or under some other contract of insurance that provides cover during the same period of time that our policy covers you.
- c. If you or we cancel the policy we may deduct a pro rata proportion of the premium for time on risk, reasonable administrative costs related to the acquisition and termination of the

policy and any government taxes or duties we cannot recover.

3. When the policy ends

Your policy ends at the earliest of the following:

- a. the expiry date shown on the schedule;
- b. on cancellation of your policy;
- c. from the time your loan contract is paid out or terminated;
- d. on the date your comprehensive motor vehicle insurance lapses or is cancelled (except when your vehicle has been replaced with a new vehicle and Motor Equity Insurance cover is accepted as outlined in “Replacement Vehicle cover” on pages 11 and 12);
- e. from the time your ownership of your vehicle ends (except when your vehicle has been replaced with a new vehicle and Motor Equity Insurance cover is accepted as outlined in “Replacement Vehicle cover” on pages 11 and 12); or
- f. on payment of a claim under your policy.

4. GST Notice

This policy has a GST provision in relation to premium and our payment to you for claims. It may have an impact on how you determine the amount of insurance you need. Please read it carefully. Seek professional advice if you have any queries about GST and your insurance.

Sums insured

All monetary limits in this policy may be increased for GST in some circumstances (see below).

Claim settlements – Where we agree to pay

When we calculate the amount we will pay you, we will have regard to the items below:

- Where you are liable to pay an amount for GST in respect of an acquisition relevant to your claim (such as services to repair a damaged item insured under the policy) we will pay for the GST amount.

We will pay the GST amount in addition to the sum insured/limit of indemnity or other limits shown in the policy or in this schedule.

If your sum insured/limit of indemnity is not sufficient to cover your loss, we will only pay the GST amount that relates to our payment in settlement of your claim.

We will reduce the GST amount we pay for by the amount of any input tax credits to which you are or would be entitled.

- Where we make a payment under your policy as compensation instead of payment for a relevant acquisition, we will reduce the amount of the payment by the amount of any input tax credit that you would have been entitled to had the payment been applied to a relevant acquisition.
- Where your policy insures business interruption, we will (where relevant) pay you on your claim by reference to the GST exclusive amount of any supply made by your business that is relevant to your claim.

Disclosure – Input tax credit entitlement

If you register or are registered for GST, you are required to tell us your entitlement to an input tax credit on your premium. If you fail to disclose or understate your entitlement, you may be liable for GST on a claim we may pay. This policy does not cover you for this GST liability, or for any fine, penalty or charge for which you may be liable.

Making a claim

What you must do

We may not pay your claim if you do not act as follows:

1. Contact us as soon as possible

You must tell us of your claim as soon as possible by contacting our Customer Service Centre on **1300 783 575**.

2. Complete a claim form

You must obtain a claim form, complete it and return it to us promptly.

3. Assist us with your claim

You must give us all the information and assistance with your claim which we may reasonably require. If we have the right to recover any amount payable under this policy from any other person, you must co-operate with us in any action we may take. We may appoint a loss adjuster to help settle your claim.

4. Copy release

You must forward a copy of the release you forwarded the insurer of your comprehensive motor vehicle insurance in order to receive your total loss payment.

Other information

Your Duty of Disclosure

Before you enter into an insurance contract with us, the Insurance Contracts Act 1984 requires you to provide us with the information we need to enable us to decide whether and on what terms your application for insurance is acceptable and to calculate how much premium is required for your insurance.

We set out this duty below.

Your Duty of Disclosure when you enter into this Policy with us for the first time

You will be asked various questions when you apply for this Policy. When you answer these questions, you must:

- give us honest and complete answers;
- tell us everything that you know; and
- tell us everything that a reasonable person in the circumstances could be expected to know is relevant to our decision whether to insure you and whether any special conditions need to apply to your Policy.

This duty applies when you extend or vary the policy.

What don't you need to tell us?

You do not need to tell us about any matter:

- that diminishes our risk;
- that is of common knowledge;
- that we know or should know as an insurer; or
- that we tell you we do not need to know.

Who must tell us?

Everyone who is insured under the Policy must answer the questions in this way.

What happens if you or they do not comply with this duty?

If you or they do not answer the questions in this way, we may cancel the Policy or reduce the amount we pay if you make a claim. If fraud is involved, we may treat the Policy as if it never existed, and pay nothing.

Privacy Act 1988 – Information

We collect your personal information directly from you where reasonably practicable or if not, from other sources. We collect it to provide our various services and products (e.g. to market, arrange and administer insurance and to handle and settle claims) and to conduct market or customer research. We also use it to develop and identify services of our related companies and alliance partners that may interest you (but you can opt out of this by calling the Allianz Direct Marketing Privacy Service Line on 13 2664 EST 8am-6pm, Monday to Friday or indicate your decision in the appropriate area of the Privacy section of our website at www.allianz.com.au). If you do not provide the information we require we may not be able to provide you with this service.

We disclose information to third parties who assist us in the above (e.g. insurers, insurance intermediaries, insurance reference bureaus, related companies, our advisers, persons involved in claims, external claims data collectors and verifiers, your agents and other persons where required by law). We also provide this information to financiers and motor vehicle manufacturers if we have a relationship or insurance scheme in place with them under which you purchased your policy. We prohibit them from using it for purposes other than those we supplied it for. Where you provide us with information about another person for the above purposes, you must tell us if you haven't got their consent to this. If you wish

to gain access to your personal information (including to correct or update it), have a complaint about a breach of your privacy or you have any query on how your personal information is collected or used, or any other query relating to Privacy, contact us on 13 2664 EST 8am-6pm, Monday to Friday.

From time to time we may advise or offer you information on other Esanda products or services that may be relevant and of interest to you. If you do not wish to receive these offers or information please call the Allianz Direct Marketing Privacy Service Line on 13 26 64 EST 8am-6pm, Monday to Friday or indicate your decision in the appropriate area of the Privacy section of our website at www.allianz.com.au.

General Insurance Code of Practice – providing you with even better service

The General Insurance Code of Practice was developed by the Insurance Council of Australia Limited to further raise standards of practice and service across the insurance industry.

We keenly support the standards set out in the Code.

You can obtain more information on the Code of Practice and how it assists you by contacting us. Contact details are provided on the back cover of this policy.

Dispute resolution process – helping you solve any problems

We have a free internal complaints resolution process that can be accessed by contacting us using the details on the back cover. If this process doesn't resolve the

complaint we will give you information about how to access available external dispute resolution schemes.

If this insurance has been issued through an insurance intermediary

If your policy has been issued through our agent, or a broker who is acting under an agency arrangement such as a binder with us, then they are acting as our agent and not as your agent.

Where this policy has been arranged through an intermediary a commission is payable by us to them for arranging the insurance.

Phoning for assistance and confirmation of cover

If you need to confirm any policy transaction or clarify any of the information contained in this policy document or if you have any other queries, please use the contact details on the back cover.

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For all general enquiries please call Esanda Insurance
on 1300 783 575

For all claims enquiries please call Allianz
on 1300 362 108

Esanda Finance Corporation Limited ABN 64 004 346 043
Member ANZ group of companies

